



Call. Connect. Relax.

SALES GENERATOR for BUSINESS DEVELOPMENT

America's Remote Help Desk - ARHD
"CALL, CONNECT, RELAX"

America's Remote Help Desk (ARHD) is a stable Maryland based IT outsource firm in our 10th year of business. We are a National Infrastructure Management and Help Desk Service provider with a local presence in the Baltimore/Washington market.

We are seeking a **Sales Generator** to develop new business opportunities. The qualified candidate possesses experience in a sales generation environment and has marketed to senior level executives.

The ideal candidate will possess the following skills:

- History of generating new sales opportunities
- Creative ideas to create increased exposure and sales appointments
- Experience and success with interacting with CEO's and other C-Level Executives
- Total commitment to be successful
- Possess a "whatever it takes" attitude
- Candidate must currently reside in the Baltimore, MD metro area.
- The aptitude to speak fluently on Information Technology

JOB REQUIREMENTS INCLUDE:

Outside Sales:

- Develop sales appointments with new clients
- Network with C-Level Executives to build a pipeline of interested potential clients
- Work autonomously with proper communication in a collaborative team environment

Inside Sales:

- Creatively develop ideas to generate interest with potential clients
- Research and locate sales opportunities through use of print media, online, publications, social events, etc.
- Contact potential clients to verify decision making dynamics

ARHD offers a salary plus commission for the right candidate. Comprehensive benefits and the opportunity to make a difference and be appreciated for your superb talents.

We are an equal opportunity employer. For more information on our company, please visit us online at <http://www.remotehelpdesk.com/>. To apply, forward your resume to resumes@arhd.com.